



Calgary Conference
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Increase Supply Chain Reliability with Punchout Catalog Shopping & Procurement Portal

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Ashley Furniture Industries Inc.

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Ashley Furniture

Guiding Principles

VISION

**We want to be
the best furniture
company**

MISSION

**Improve Quality
Reduce Cost
Do More Business
Be Profitable
Stay in Business**

CORE VALUES



Honesty and Integrity

Be forthright.



Passion, Drive, Discipline

Give everything you have to your job.



Continuous Improvement + Operational Excellence

Know the business.



Dirty Fingernail

"You get what you inspect, not what you expect." –Ron Wanek



Growth Focused

Always dominate and be in a #1 position in the furniture industry.

GROWTH VALUES



Customer Centric

Deliver on what is promised to the customer.



Boundaryless

Work for the greater good of the organization.



A Culture of Leadership

Lead at every level in the organization.

History

- For the past 75 years, we've taken pride in not just building beautiful, affordable furniture but consistently innovating in new technologies, new materials and new ways to increase speed to market. In fact, this is what we've become known for.
- Our global supply chain and team of 30,000+ worldwide employees are aligned on this vision and mission. As the world's largest manufacturer of furniture, we strive to exceed the expectations of our retail partners and consumers in more than 155 countries across the globe. Ashley understands that the real secret to success is sustaining it.
- Ashley has successfully managed 17 major rebirths due, in no small part, to extensive market research and productive capital investments. Our company is constantly looking for ways to innovate by strategically developing new products and aggressively tailoring our operations to address the demands of our customers.
- Since 1945, our teamwork, systems and desire to continuously improve demonstrates a company whose passion is put into every action. Ashley's vision is, "We want to be the best furniture company." We strive for nothing less than earning the loyalty and trust of our employees and customers every day.
- The best is yet to come and we look forward to transforming operations, factories and communities even more in our next 75 years of business.

Our Celebrated History

1945 – Ashley Furniture Corporation founded and began selling occasional tables.



1970 – Arcadia Furniture Corporation formed by Ron Wanek and other investors opens in Arcadia, WI, producing occasional tables.



1974 – The furniture company develops its own transportation fleet, now one of the largest private fleets in the nation.



1982 – Arcadia Furniture Corp. and Ashley Furniture Corp. merge into one company – Ashley Furniture Industries, Inc.® (Ashley) corporate offices are relocated from Chicago, Illinois to Arcadia, Wisconsin.

Ron Wanek becomes majority stockholder.



1984 – As imports take over the table business, Ashley begins overseas trading and manufacturing.



1986 – Millennium Concept: Ron Wanek and his design team develop a unique polyester finishing technique that gives wood furniture an impeccable luster. This is the largest product line investment ever made in the furniture industry.



1992 – Ashley's Intermodal rail yard is established, the only one in Wisconsin and one of seven private yards in the U.S.



1996 – Ashley introduces leather upholstery.

Todd Wanek becomes President of Ashley Furniture Industries.



2000 – First International Ashley Furniture HomeStore opens in Aichi, Japan.



2005 – Ashley becomes the world's largest manufacturer of furniture.



2009 – Ashley launches mattress line, Ashley-Sleep®.

Ashley launches accessories division.



2015 – Ashley establishes Ashley HomeStore Retail Headquarters in Tampa (Ybor City), Florida.

Ashley HomeStore launches e-commerce website, providing a seamless customer shopping experience across numerous devices and provides an omni-channel experience for the customer.



2017 – Ashley makes major investments in technology further solidifying its place as a leader in advanced automated manufacturing.



2019 – Ashley HomeStore opens 1,000th store.

Ashley welcomes Baby and Ready to Assemble (RTA) furniture as new product lines.



Ashley celebrates its 75th anniversary.

1970s 1980s 1990s 2000s 2010s 2020



1972 – Ashley introduces wall systems.



1976 – Ownership transition and restructuring occurs. The company evaluates product line, expands and retools its facilities.



1983 – Ashley begins manufacturing bedroom furniture.



1985 – Ashley begins manufacturing dining room furniture.



1988 – Ashley begins using various combinations of glass, marble, steel, and wood to their product designs.



1994 – Ashley establishes a manufacturing facility in Ecru, MS adding upholstery to its product lineup.



1997 – The first Ashley HomeStore opens in Anchorage, Alaska.

Ashley introduces motion upholstery, including recliners.



2002 – Ashley establishes its first international manufacturing and distribution super plant in Kunshan, China.



2007 – Ashley HomeStore passes Walmart to become the #1 retailer of furniture and bedding in the United States.

Todd Wanek becomes CEO of Ashley Furniture Industries.



2012 – Ashley accelerates the expansion of its international retail presence.



2016 – Ashley introduces outdoor furniture.



2018 – Ashley invests heavily into direct-to-consumer delivery.

17 Major Rebirths

- | | |
|---|--|
| 1970 Occasional Tables | 2009 Mattresses |
| 1972 Wall Systems | 2015 E-commerce/ Omni-Channel |
| 1983 Bedroom | 2016 Outdoor Furniture |
| 1984 Global Sourcing | 2017 Technology, Automation, and Robotics |
| 1985 Dining Room | 2018 Direct to Consumer Delivery |
| 1986 Millennium Line (Largest product line investment ever made in the furniture industry) | 2019 Ready to Assemble Furniture (RTA) |
| 1994 Upholstery | 2020 Supply Chain |
| 1996 Leather Upholstery | |
| 1997 Ashley HomeStore | |
| 1997 Motion Upholstery | |

- Purchasing Department (MRO)
 - Tim Adams, Director
 - Jennifer Leisgang, Indirect Category Leader
 - 8 Indirect Purchasing Specialist located throughout the US, to support the manufacturing and distribution facilities in Wisconsin, Mississippi, California, Indiana, Pennsylvania, North Carolina, and Florida.
- Goals and objectives
 - The goal of this implementation was to streamline the purchasing process for our buyers and end users
 - Reduce multiple touches
 - Be more efficient with less resources
 - Overall improve the procurement experience for all parties and to eliminate rouge spend.
 - To provide a more reliable procurement process for our internal customers

Reliability

“the quality of being trustworthy or of performing consistently well”

1: the quality or state of being reliable

2: the extent to which a process yields the same (good) results on repeated trials

If your Supply Chain is not reliable, then can your Maintenance organization, who depends on your supply chain, be reliable?

How is Maintenance Reliability affected by Supply Chain reliability?

- Ashley Furniture is continuously increasing reliance/dependency on third parties and specialists.
- Our reliability, productivity and performance is directly affected by the reliability of these third parties and by our processes in working with them.
- By making the Supply Chain more reliable, we become more reliable, effective, and productive.

How to you enable a reliable Supply Chain?

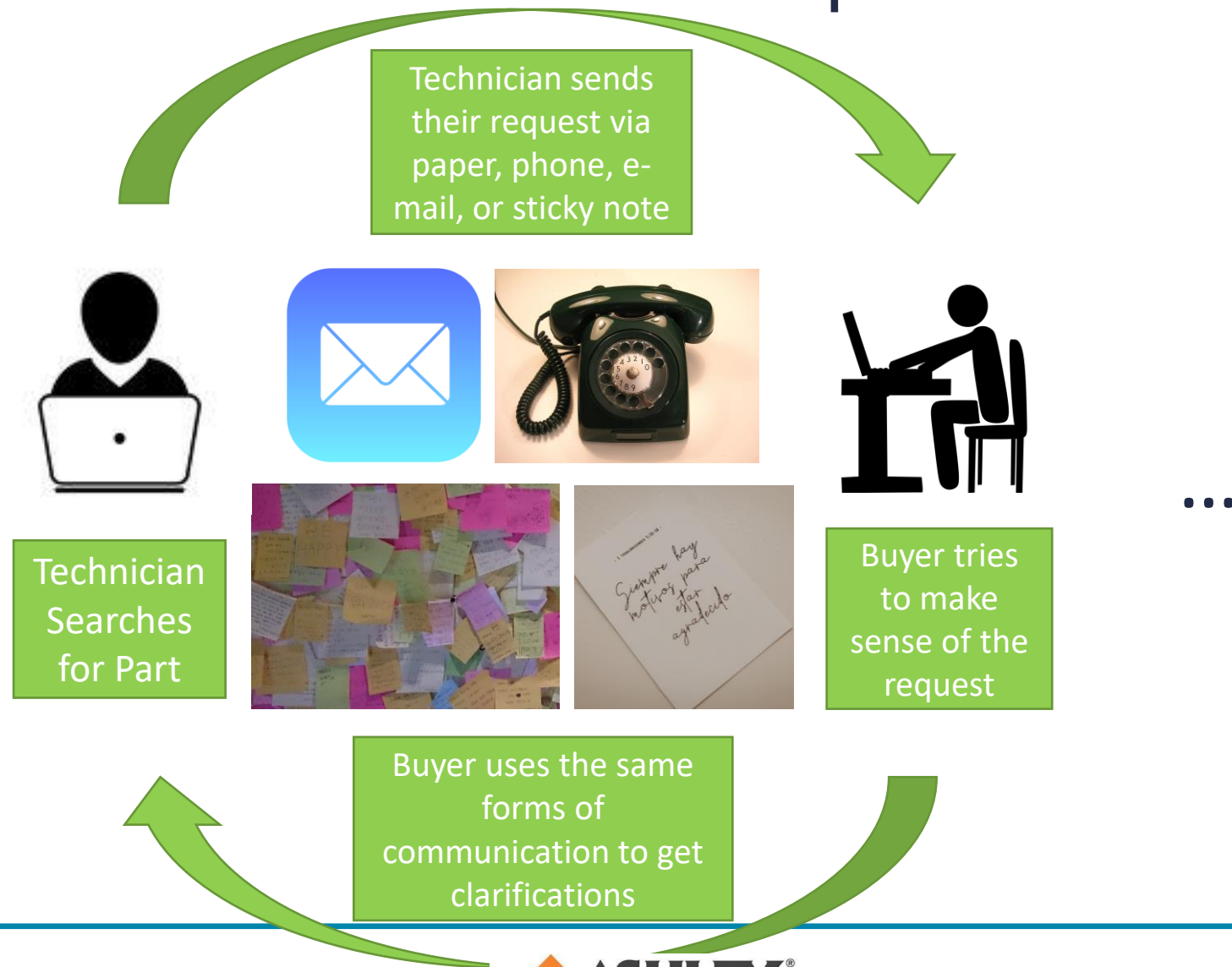
1. Work with reliable Suppliers!

- It is Procurement's responsibility to survey, rank, arrange contracts, and manage with reliable suppliers.
- If a supplier is not reliable, find an alternative and "fire" them.

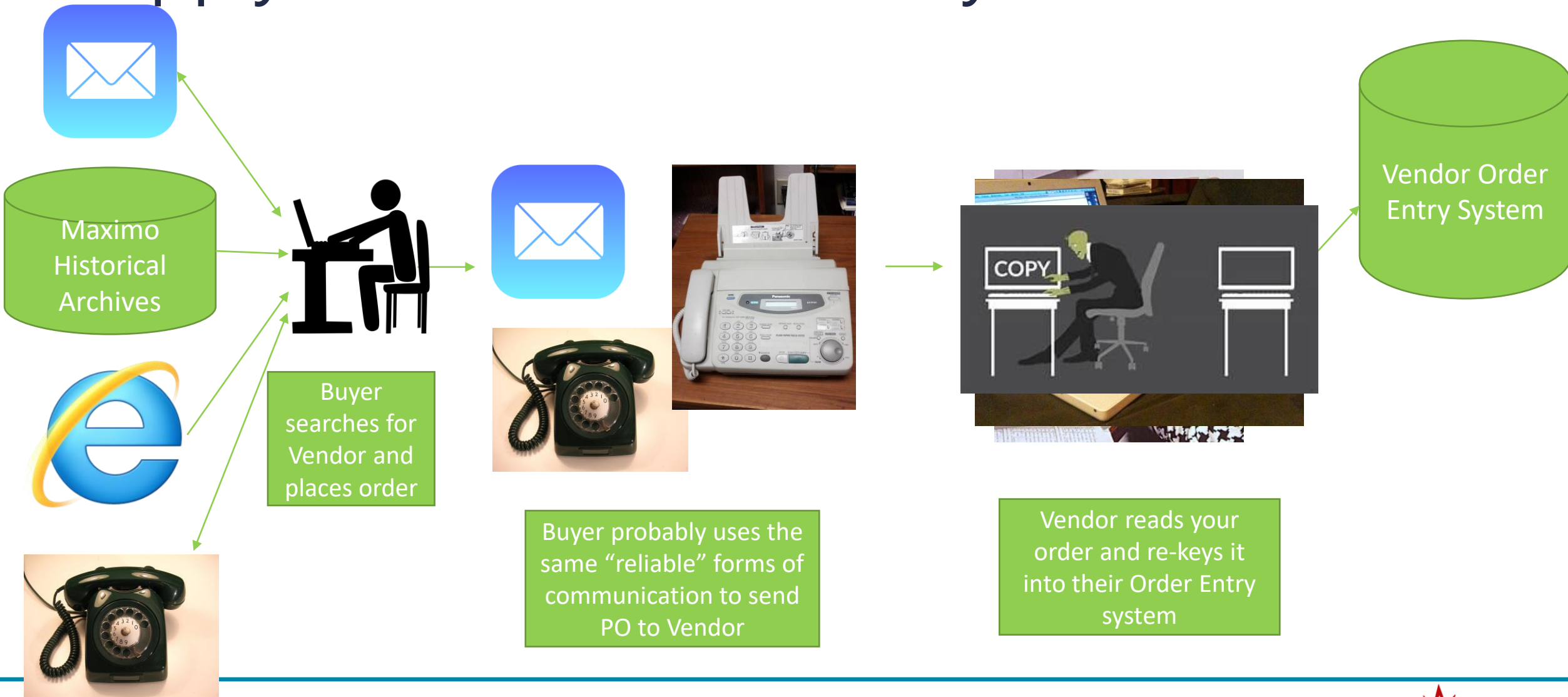
2. Have effective and efficient Supply Chain procedures and systems

- You need effective and efficient processes to work and manage suppliers and their activities.
- When such service were executed in house, most companies had integrated systems, and/or proximity to interact with each other.
- When components are outsources, you need integrated system (across multiple third party organizations) more then ever!
 - We asked P2Insight to help with this.

Supply Chain weak links: Requester to Buyer

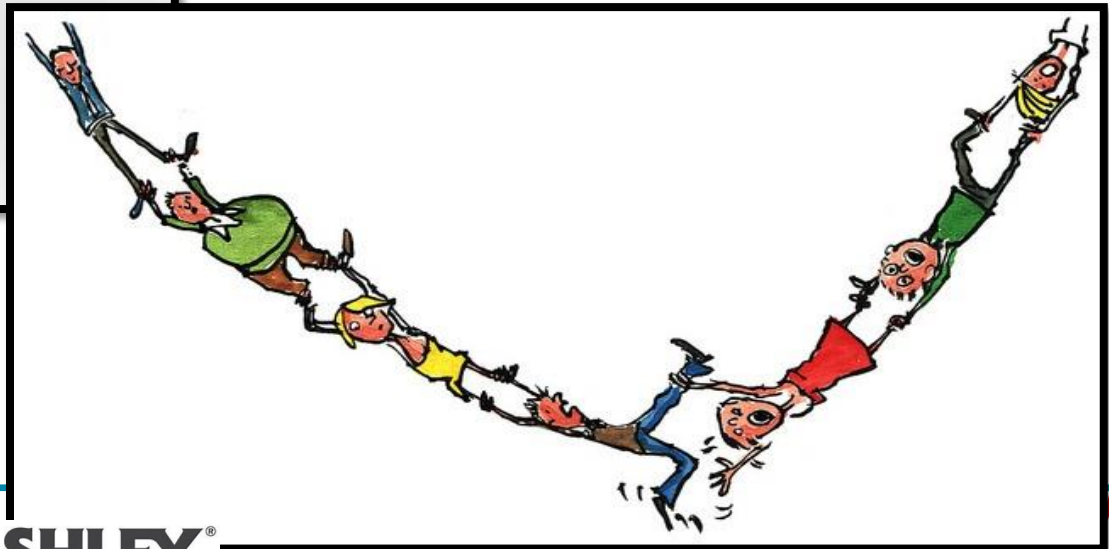


Supply Chain weak links: Buyer to Vendor



Does anyone see a problem in achieving reliability?

Does anyone see any weak links in the chain?



Simple Problem

- Whether you need a part, an equipment rental, or a contractor to restore a critical asset in production, you need what you need, when you need it, and at the best price performance ratio.
- The Supply Chain performance affects your reliability, uptime, and performance.
- Even if it is not critical, and does not affect your production uptime, an ineffective and inefficient Supply Chain wastes your time, your effort, and your money.



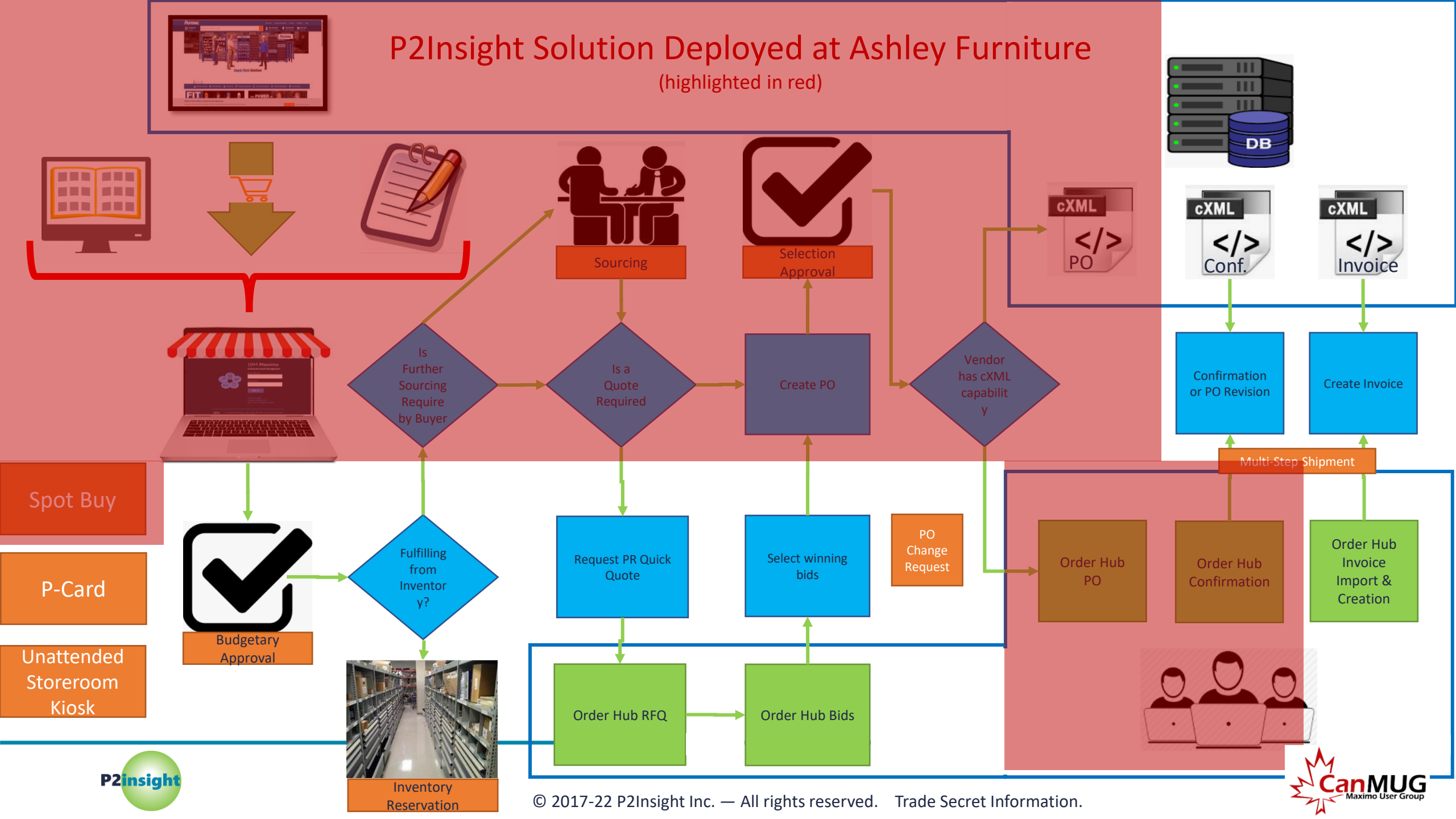
Ashley Furniture
has implemented 2 ways to
improve their Supply
Chain's Reliability.....

...which can improve your
reliability!

Ashley Furniture initiatives

1. Punchout Shopping from Maximo
2. Order Placement
 1. Via cXML for Vendor that support that technology
 2. And via the Order Hub Procurement Portal for the rest...

P2Insight Solution Deployed at Ashley Furniture (highlighted in red)



1. Punchout Shopping from Maximo

- What is it? For vendor who have online catalogs:
 - With a click of a button get taken to a Vendor's online catalog
 - Add items to the Shopping Cart (just like when you shop Amazon)
 - When done, check out. This brings the shopping cart back to Maximo, with all the details directly from the Vendor's catalog.
 - No rekeying in, no copy and paste, no screen shots, and most importantly no mistakes.
 - Accurate, current, reliable data.... **Real-time** Information!
- For vendors that do not have an on line catalog, you have to use traditional methods, but more and more vendors are going on line...
 - Ashley follows the 80/20 rule: 80% of their item purchases are with the effective and efficient suppliers who have online capabilities.

1. Punchout Shopping from Maximo

- Eliminate miscommunication of what is required.
 - Requester provides item catalog details to the Buyer.
- Eliminate miscommunicating of what is ordered....
 - Buyer provides item catalog details to the Vendor.
 - Eliminates delays, extra costs and effort associated with returning items, losing credibility.
- Eliminate the delay associated with not having current and correct information....
 - Calling for quotes takes time and effort.
 - When you order with incomplete, or inaccurate information, you will waste time delivering with vendor clarifications and adjustments or corrections.
 - Maximo only has historical information to work with.
- Eliminate the delay associated with ordering from a vendor who is out of stock of the part.
 - When you shop their online catalog, you can see **real-time** availability and delivery time estimates
 - When they confirm orders as soon as you place them, they are committed.

Punchout from Maximo

Home

Menu

Purchase Requisitions

MAXADMIN

Tools

Help

IBM

Find PR

← List View

PR

PR Lines

Ship To / Bill To

Terms and Conditions

Log

Specifications

PR: 674045

SR1183890 New emp - CDW order - ADS Salina Herrera, new AD

Site: AFI.ADS

Status: WAPPR

Total Cost: 83.9300

PR Lines

Filter

1 - 3 of 3

Line	Punchout?	Item	Description	Quantity	Order Unit	Unit Cost	Line Cost	Tax	Distributed
> 1	<input checked="" type="checkbox"/>	MISC	HP Prelude Pro Recycle Top Load notel	1.00	EA	16.1700	16.1700	0.0000	<input type="checkbox"/>
> 2	<input checked="" type="checkbox"/>	DP-172-0008	tech MK270 Wireless Combo keyb	1.00	EA	20.2200	20.2200	0.0000	<input type="checkbox"/>
> 3	<input checked="" type="checkbox"/>		electronics Blackwire 3325 Micr	1.00	EA	47.5400	47.5400	0.0000	<input type="checkbox"/>

Punchout to Marketplace

Punchout

View Contracts

Distribute Costs

New Row

Default Table Data

Location: >

Storeroom: >

Work Order: >

Asset: >

GL Debit Account: >

Req: >

AFI Punchout Vendors - Maintenance :GRAYBAR, BDI, Newark, Global Industrial Equipment, Allied Electronics, Home Depot Pro, State Electric, Uline, VERITIV, MSC, Grainger, Motion, McMA

AFI Punchout Vendors - Misc :Office Depot, Amazon Business, Identity Works, Conney, Mallory Safety and Supply

AFI Punchout Vendors - IT :CDW, Amazon Business, Connection, Paragon Micro, Dell, Lowry Solutions

Takes user to Vroozzi Marketplace

The screenshot displays the Vroozzi Marketplace interface for Ashley Furniture Industries, Inc. The top navigation bar includes a breadcrumb trail for "Purchase Requisitions / Item Shop", a "Return" link, and a user profile for "Hi, MAXADMIN" with links to "Account", "Cart", and "Lists". A search bar prompts the user with "What do you need to buy?". A left-hand sidebar lists various product categories such as "CLEANING MATERIAL", "COMPUTERS", "CONSTRUCTION MATERIALS", "EASTMAN SPARE PART (CUTTER, DRILLER)", "FILTER/OIL/AIR/HYDRAULIC", "HEATING AND AIR CONDITIONING", "MACHINE HARDWARE", "MANUFACTURING HARDWARE", "MRO CONSUMABLES", "OFFICE SUPPLIES", "PAPER/FORMS", "SMALL MATERIAL HANDLING EQUIP", "TEST LAB EQUIPMENT / SUPPLIES", "TOOLS", and "UNIFORM". The main content area features a "WELCOME" banner with the Ashley logo and the text "Welcome to the Ashley Marketplace". To the right of the banner is a "MY SEARCHES" section with "Saved" and "Recent" search lists. Below the banner is a "SUPPLIERS" section displaying logos for Amazon Business, CDW COMPUTER, CONNECTION, DELL MARKETING L.P., GRAINGER, Lowry Solutions, and Paragon Micro. A large green arrow on the right side of the page points towards the text "Punchout".

You can punchout to a vendor's catalog

Hydronic Circulating Pumps - Grainger Industrial Supply - Google Chrome


grainger.com/category/pumps/circulating-pumps-flanges-unions-controls/hydronic-circulating-pumps?categoryIndex=1

Standard Hydronic Circulating Pumps

ARMSTRONG PUMPS INC. Single Phase

BELL & GOSSETT Single Phase

↑Horsepower	Voltage	Flow @ 5' of Head	Flow @ 10' of Head	Flow @ 15' of Head	Max. Head	Face to Face Dimension	Compatible Pipe Size	Connection Type	Companion Flange or Union Included	Price
1/40	115V AC	5 gpm	—	—	8 ft	6-3/8 in	3/4 in; 1 in; 1-1/4 in; 1-1/2 in	Flange	No	\$243.50
1/25	115V AC	15 gpm	7 gpm	0 gpm	15 ft	6-3/8 in	3/4 in; 1 in; 1-1/4 in; 1-1/2 in	Flange	No	\$197.05



Hydronic Circulating Pump: Std, Bell & Gossett, Flanged, 1/25 HP, 15 ft Max. Head
Item **4RD04**
Mfr. Model **103251**
[View Product Details](#)

Your Price ⓘ
\$197.05 / each

Expected to arrive **Mon. Sep 12 - Tue. Sep 13.**

[Ship to 92324](#) ✓

Qty
1

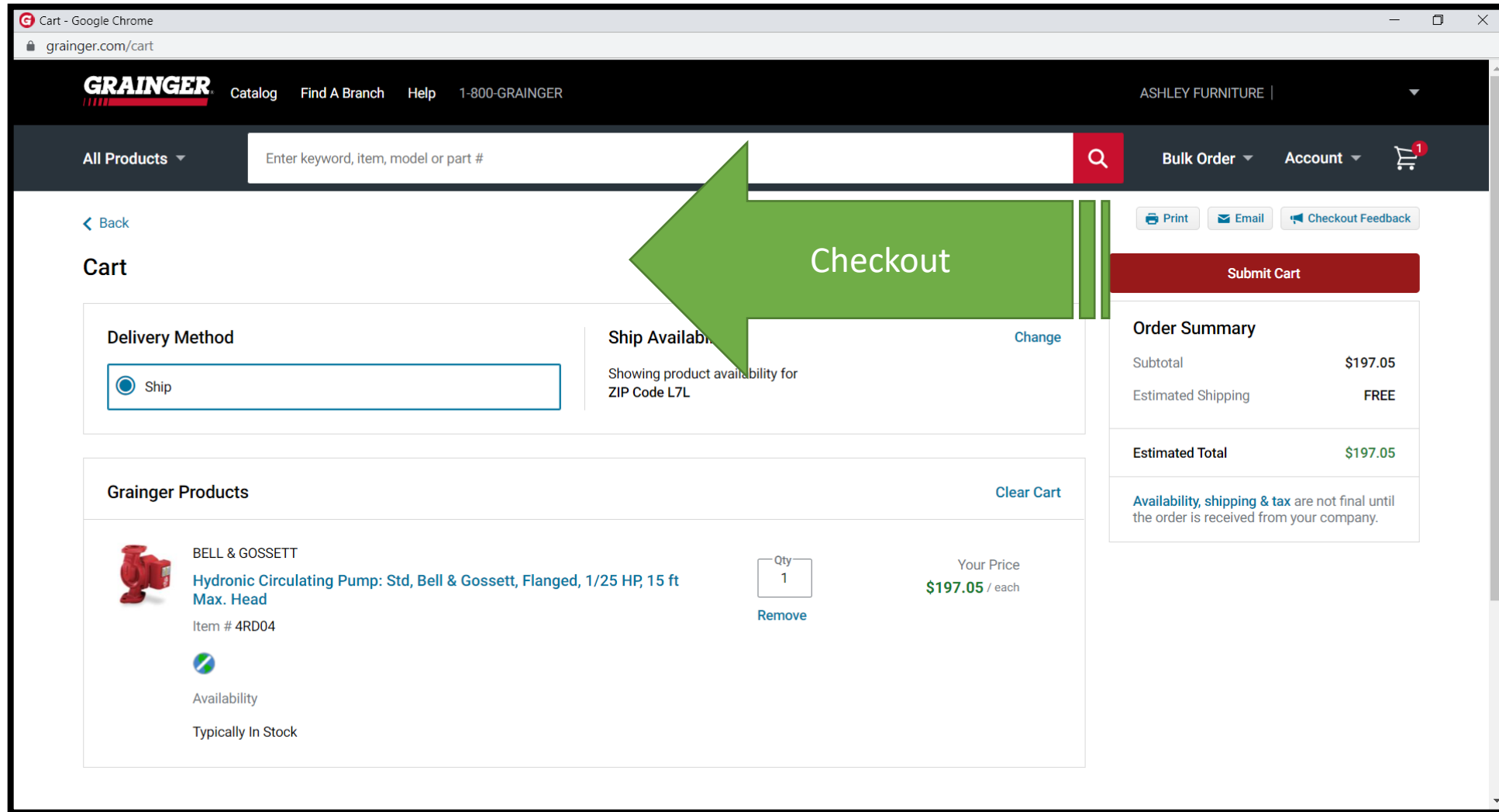
Add to Cart

1/12	115V AC	25 gpm	20 gpm	15 gpm	25 ft	6-3/8 in	3/4 in; 1 in; 1-1/4 in; 1-1/2 in	Flange	No	\$638.32
1/6	115V AC	37 gpm	34 gpm	30 gpm	37 ft	6-3/8 in	3/4 in; 1 in; 1-1/4 in; 1-1/2 in	Flange	No	\$656.64
1/6	115V AC	45 gpm	43 gpm	33 gpm	31 ft	8-1/2 in	1 in; 1-1/4 in; 1-1/2 in	Flange	No	\$737.71
1/6	115V AC	50 gpm	40 gpm	20 gpm	17 ft	8-1/2 in	1 in; 1-1/4 in; 1-1/2 in	Flange	No	\$902.86
2/5	115V AC	47 gpm	44 gpm	40 gpm	53 ft	6-3/8 in	3/4 in; 1 in; 1-1/4 in; 1-1/2 in	Flange	No	\$1,498.61

GRUNDFOS Single Phase

↑Horsepower	Voltage	Flow @ 5' of Head	Flow @ 10' of Head	Flow @ 15' of Head	Max. Head	Face to Face Dimension	Compatible Pipe Size	Connection Type	Companion Flange or Union Included	Price
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Return from a vendor catalog back to Vroozzi...



The screenshot shows the Grainger website's shopping cart interface. A large green arrow with the word "Checkout" is overlaid on the page, pointing towards the "Submit Cart" button. The page layout includes a top navigation bar with the Grainger logo, links to Catalog, Find A Branch, Help, and 1-800-GRAINGER. A search bar is present with the placeholder text "Enter keyword, item, model or part #". The cart itself is titled "Cart" and shows a "Delivery Method" of "Ship". The "Ship Availability" section indicates "Showing product availability for ZIP Code L7L". The "Grainger Products" section lists a "BELL & GOSSETT Hydronic Circulating Pump: Std, Bell & Gossett, Flanged, 1/25 HP, 15 ft Max. Head" with a quantity of 1 and a price of \$197.05 / each. The "Order Summary" on the right shows a subtotal of \$197.05, estimated shipping of FREE, and an estimated total of \$197.05. A disclaimer states: "Availability, shipping & tax are not final until the order is received from your company."

Shop further, from other vendor catalog, or check out and return to Maximo

Purchase Requisitions / Item Shop Return

ASHLEY
FURNITURE INDUSTRIES, INC.

What do you need to buy?

Hi, MAXADMIN
Account Cart Lists Help

CATEGORIES


smartOCI > Shopping Cart

CONTINUE SHOPPING

Jump to
FAVORITES

Shopping Cart

1 ITEMS IN YOUR CART

SUPPLIER	ITEM	DESCRIPTION	PRICE	QUANTITY	SUBTOTAL
<input type="checkbox"/> GRAINGER		TK72895719T Hydronic Circulating Pump, Compatible Intake Pipe Size 3/4 in, 1 in, 1 1/4 in, 1 1/2 in, Connection Type Flange, Face to Face Dimension 6 3/8 in, Flange or Union Included No, For Use With Potable Systems Yes, Horsepower 1/25, Maximum Feet of H Supplier Part Number: 4RD04 TK72895719T Hydronic Circulating Pump, Compatible Intake Pipe Size 3/4 in, 1 in, 1 1/4 in, 1 1/2 in... more	\$197.05 USD	1	\$197.05 USD

Total Items 1-1 of 1 Page 1 of 1

ORDER SUMMARY

Item Subtotal: \$197.05 USD

Total: \$197.05 USD

Checkout

Shopping Cart is transferred to Maximo

Purchase Requisitions

MAXADMIN

Find PR

←

List View

PR

PR Lines

Ship To / Bill To

Terms and Conditions

Log

Specifications

PR: 674045SR1183890 New emp - CDW order - ADS Salina Herrera, new ADSite: AFI.ADSStatus: WAPPR

PR Lines

Filter

1 - 4 of 4

Line	Punchout?	Item	Description	Quantity	Order Unit	U
> 1	<input checked="" type="checkbox"/>	MISC	HP Prelude Pro Recycle Top Load note	1.00	EA	1
> 2	<input checked="" type="checkbox"/>	DP-172-0008	Logitech MK270 Wireless Combo keyb	1.00	EA	2
> 3	<input checked="" type="checkbox"/>	DP-729-0101	Poly Plantronics Blackwire 3325 Micr	1.00	EA	4
▼ 4	<input checked="" type="checkbox"/>	MISC	TK72895719T Hydronic Circulating Pun	1.00	EA	19

Line Item

Item Details

Quantity and Cost

Charge To

Item: MISC

Punchout? Y

Remarks:

Line: 4

Line Type: Item

Punchout Marketplace Vendor: S67

TK72895719T Hydronic Circulating Pump, Comp

Manufacturer: BELL & GOSSE

Model: 103251

Category: NS

Catalog #: 4RD04

W.W. GRAINGER, INC.

Quantity: 1.00

Order Unit: EA

Issue Unit:

Conversion Factor: 1.00

Unit Cost: 197.0500

Line Cost: 197.0500

Marketplace Catalog Price? ☒

Important! Single Fina

GL Debit

Reserva

Details

Related Records

Entered By: MAXADMIN

Requested By: MAXADMIN

Vendor Date:

PO:

With all details to place the order accurately

Line Item	Item Details	Quantity and Cost
<div><div>Item: MISC</div><div>Punchout? Y</div><div>Remarks:</div><div>Line: 4</div><div>Line Type: Item</div><div>Punchout Marketplace Vendor: S67 > W.W. GRAINGER, INC.</div></div>	<div>TK72895719T Hydronic Circulating Pump, Comp</div> <div>Manufacturer: BELL & GOSSE</div> <div>Model: 103251</div> <div>Category: NS</div> <div>Catalog #: 4RD04</div>	<div>Quantity: 1.00</div> <div>Order Unit: EA</div> <div>Issue Unit:</div> <div>Conversion Factor: 1.00</div> <div>Unit Cost: 197.0500</div> <div>Line Cost: 197.0500</div> <div>Marketplace Catalog Price? <input checked="" type="checkbox"/></div>

2. Direct Order Placement through (a) cXML, or (b) through the Order Hub Portal

- What is it?
 - For vendors with cXML capabilities, real time transfer of the PO through an interface between your Maximo and their order entry system
 - Provides for immediate confirmation of receipt.
 - For other vendors, we provide a Procurement Portal where they can see and interact with your order, and confirm acceptance as is, request changes, or reject your order.
 - Provides for way a vendor can confirm, reject or propose changes. Vendor enter any changes or correction, Buyer just approves.

2. Direct Order Placement through (a) cXML, or (b) through a Procurement Portal

- Confirmation of your Order with a cXML Direct to Vendor Interface or through the Order Hub Portal
 - Eliminate the possibility that your order is not received and not being processed by your vendor, by getting a Confirmation from the Vendor.
 - Eliminate the delay of your order caused by incorrect or obsolete information and the time it takes to correct the discrepancy.
 - Eliminate the delay cause by a vendor who cannot fulfill your order, but does not informing you quickly.
 - Confirm your delivery dates, and manage any changes to the delivery dates.

One Button Publish PO

The screenshot displays the IBM Maximo 'Purchase Orders' interface. A 'Finalize Confirmation' dialog box is overlaid on the main form. The dialog contains the following text:

- Finalize Confirmation
- This PO is for: S27839 > PARAGON MICRO
- This PO will be sent to the Vendor via: Order Hub cXML Transfer
- Ship Via:
- Buttons: Finalize (highlighted with a red box), Cancel

The background form shows details for PO 1049, including revision 0, requested by MAXADMIN, and various dates and costs. The 'Send PO To Vendor?' checkbox is checked.

Get Immediate Online + E-Mail Follow up Confirmation

KG

Wed 3/31/2021 10:23 AM

Kevin Gaffney <teamgaffney@connection.com>

Connection (Account: ASH022 Order : 14182067; PO: A187784-AFI.RKD)

To ● Adank, Kelly

Connection®

ENTERPRISE SOLUTIONS

Thank You!

» ORDER CONFIRMATION

Dear Customer,

Thank you for your recent order from Connection. We have received your order #14182067 and will begin processing.

ORDER #14182067

Bill To	Ship To			
Ashley Furniture Industries, Inc Attn: Accounts Payable PO Box 250 Arcadia, WI 54612	Ashley Furniture Attn: LYGA RICHARD 1 Ashley Way Corporate Building Arcadia, WI 546121200			
Ship-Via	Member Reference	Project	Cost Center	
FedEx Ground				
PO Number	Date	Salesperson	Terms	Order #
A187784-AFI.RKD	03-31-2021	Kevin Gaffney	Net 30	14182067

ORDER ITEMS

Qty	Mfg Part	Description	Manufacturer	Unit Price	Extended
1	DP2VGA3	ADD A SECONDARY MONITOR TO YOUR WORKSTATION W/ THIS DISPLAYPORT TO VGA ADAPTER	STARTECH.COM	\$15.68	\$15.68
					Total (Product Only): \$15.68

Once your order has been processed, you will receive an email to confirm shipment. To track your order, please log in.

Thank you for placing your order through Connection. If you have any questions or require further assistance, please contact your account manager or visit us online at markitplace.connection.com.

Prices subject to change without notice

YOUR ORDER

Order #:
14182067
Created On:
March 31, 2021

ACCOUNT MANAGER

Kevin Gaffney
P.312-805-3481
F.
[Email Your Rep](#)

LOG IN

P2Insight now supports fully automated cXML Order Confirmation

- Not deployed at Ashley
- Functionality accepts a vendor generate Order Confirmation, and either:
 - Updates the status to Confirmed or Rejected
 - Creates a PO Revision Request outlining any changes

With Portal vendors can Acknowledge, Accept, Reject, or Propose a Revision Request

The Order Hub - Development

Welcome, Sofija Zlatkovic

PURCHASE ORDER


Purchase Order: #1141 | Revision: #0

DETAILS

TERMS & CONDITIONS

EVENT LOG

Buyer



Name
Demo

Address: Arcadia, Arcadia, WI, 54612

E-mail: littletory02@hotmail.com

Contact name: Tory Little

Phone: 011-04-866-896-6775

Status and dates

PO Issued
07/12/2021 18:46

Order date
07/12/2021 18:46

Status
PUBLISHED

Internal status
NEGOTIATING

Quote#

PO Acknowledged Date

Accepted/Rejected date

Accepted/Rejected comment

Assignee Contact

☐ Assignee Has Accepted

General Terms

Payment Terms
NET30

Freight Terms
You Pay




Ship Via
DHL

FOB Point
Our Warehouse

Description
Universal Studios Demo PO 2

Order lines(3) Total cost :\$140.0000

Show 10 entries

Line	Item num	Description	Unit cost	UOM	Taxable	Order Quantity	Line cost Actions
1	217213	Model: 100 Plate, Stainless Steel	10.0000	EACH	No	1.00 \$10.0000	
2	217214	Shaft, Steel- .750 In Dia, 7 In Long	20.0000	EACH	No	2.00 \$40.0000	
3	217219	Manufacturer: ACME Model: 219 Plate, Chrome Plated	30.0000	EACH	No	3.00 \$90.0000	

Showing 1 to 3 of 3 entries

- ← BACK
- ACKNOWLEDGE PO
- ✓ ACCEPT PO
- ✗ REJECT PO
- ASSIGN
- UPDATE
- PRINT OFFICIAL PO
- REPORT A TECHNICAL ISSUE

We highlight lines revised...

Purchase Orders

Bulletins: (0) Go To Reports Start Center Profile Sign Out Help IBM.

Query Find PO Select Action

List PO PO Lines Record Log Ship To / Bill To Terms and Conditions Log Specifications

PO: 1671 Site: BEDFORD Status: CONFIRM Total Cost: 1,516.00

Revision: 1 Line 2 price has been changed from \$150 to \$160

PO Lines Filter 1 - 4 of 4 Download

Line	Item	Description	Quantity	Order Unit	Unit Cost	Line Cost	Tax	Distributed?
1		Industrial strength paper towels, blue, 1,000 sheet rolls	12.00	EACH	3.00	36.00	2.00	
2	MOTR-24	24 Volt-DC Motor	4.00	EACH	160.00	670.00	30.00	
3		Training Services MS Word	8.00	HOURS	100.00	800.00	40.00	
4	FIRE-100	Fire Extinguisher	1.00	EACH	10.00	10.00	0.00	

Vendor Items Contract Items Select Spare Parts Vendor Analysis View Contracts Distribute Costs New Row

Default Table Data

Work Order: Asset: Requested By:

Location: Storeroom: GL Debit Account:

javascript: void(0);

And Fields revised.... Buyer just Reviews and Approves

Purchase Orders

Query Find PO Select Action

Quantity and Costs

Quantity: 4.00
Previous Quantity: 4.00
Vendor Rejects Line? ☐
Order Unit: EACH
Issue Unit: EACH
Conversion Factor: 1.00
Unit Cost: 160.00
Previous Unit Cost: 150.00
Initial Unit Cost: 150.00
Line Cost: 670.00
Previous Line Cost: 600.00

Tax Code: MA
Tax: 30.00
Tax Rate:
Loaded Cost: 670.00
Contract Reference:
Contract Type:
Contract Reference Revision:
Schedule:

Charge To

Storeroom: CENTRAL
Work Order:
WO Task:
Location:
Asset:
GL Debit Account: 6600-800-800

Related Records

Requisition:
Requisition Line:
RFQ:
RFQ Line:
PR:
PR Line:

Receipts

Receipts Complete? ☐
Quantity Received: 0.00
Received Unit Cost: 0.00
Received Line Cost: 0.00
Quantity Rejected: 0.00

Receipt Tolerance %:
Receipt Tolerance Quantity:
Receipt Tolerance Amount:
Order Hub Qty Shipped:

Delivery Details

Entered By: MXINTADM
Entered Date: 05.09.2016 7:31 PM
Requested By: MAXADMIN
Required Date:
Supervisor:
Delivery Date Criticality:
Days:

Ship To: BEDFORDMA
Attention:
Site: BEDFORD
Vendor Date:
Previous Vendor Date:

Term and Conditions Filter 0 - 0 of 0

Term Description

There are no rows to display.

And that is it.

- Order is confirmed and being fulfilled.
- You do not have to worry whether vendor has received it, can accept it, or whether they are working on it. You have confirmation from the vendor!
- No need for Procurement to follow up and expedite all PO's. They only deal with exceptions.... Leaving time to do more productive and strategic work.

The solution achievements

1. Reduce the effort of Maintenance Requestors – less time to find the items required, less time to formally request items, and less time spent on following up on requests
2. Reduce the effort of Buyers – reduce amount of time spent getting clarification from Requester, reduce time to find best pricing/delivery options, less time to place orders and get vendor order confirmation.
3. Provides Ashley with reliable **real-time** information on pricing, availability and delivery times.
4. Significantly reduced the time from demand to fulfillment
5. Allowed Ashley to negotiate better contract pricing and better spend management.
6. Enables a Purchasing Department team of only 8 people to support the entire North American manufacturing and distribution organization of the world's largest furniture manufacturer!

Who is
Ashley
Furniture
doing
this
with?

ASHLEY
FURNITURE INDUSTRIES, INC.

What do you need to buy?

Hi, Maximo M...
Account

Cart

Lists

Help

CATEGORIES

- CLEANING MATERIAL
- CONSTRUCTION MATERIALS
- EASTMAN SPARE PART (CUTTER, DRILLER)
- ELECTRICAL COMPONENTS
- FILTER/OIL/AIR/HYDRAULIC
- HEATING AND AIR CONDITIONING
- MACHINE HARDWARE
- MANUFACTURING HARDWARE
- MRO CONSUMABLES
- OFFICE SUPPLIES
- PAPER/FORMS
- SMALL MATERIAL HANDLING EQUIP
- TEST LAB EQUIPMENT / SUPPLIES
- TOOLS
- UNIFORM

WELCOME

Welcome to the

ASHLEY
FURNITURE INDUSTRIES, INC.

Marketplace

MY SEARCHES

Saved:

Select Saved Search

Recent:

- filter/oil/air/hydraulic
- mcmaster carr
- office depot
- paper/forms
- construction materials

SUPPLIERS

 Allied Electronics	 AMAZON CAPITAL	 CDW	 Connection	 CONNEY
 Crown	 Fastenal	 Global Industrial	 GRAINGER	 Halvorsen Lumber
 IDENTITY WORKS	 MCMASTER CARR	 Motion Industries	 MSC	 Newark
 Office Depot	 Paragon Micro	 SHERWIN WILLIAMS	 STATE ELECTRIC	 SupplyWorks -
 The Home Depot	 ULINE	 Veritiv Operating Co	 WERNER ELECTRIC	

About P2Insight

- We are a business partner focusing exclusively on Supply Chain E-Commerce Enablement of Maximo.
- We are Maximo veterans focusing on helping our customers get the most from their investment in Maximo by:
 - Helping users find the parts and services they need
 - Helping them quickly source and order the parts and services
 - Helping procurement to quickly source the items required, place orders, manage the delivery of the orders.
 - We make the demand to fulfillment as efficient and fast as possible!
- See more at www.p2insight.com
- Contact us at Info@p2insight.com



Thank you.

If there any further questions, feel free to contact:

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